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# MEMBERSHIP DIRECTORY

and Annual Report

## 2016-2017

CAFR supports, educates and guides individuals and leaders in business, education, nonprofits and government to take action that turns ever greater amounts of waste into marketable resources.

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# Colorado Association for Recycling

*Turning today's waste into tomorrow's resources*

## About CAFR

### Vision

To be the catalyst, leader, voice of recycling, and ongoing resource for the growth and sustainability of the recycling community in Colorado.

### Mission

To support, educate and guide individuals and leaders in business, education, nonprofits and government to take action that turns ever greater amounts of waste into marketable resources.

CAFR is the leading independent, nonprofit organization in Colorado that is actively working to promote and encourage recycling through programs that educate the public, local governments, businesses and Colorado's elected officials and through programs designed to provide technical assistance to those wishing to recycle. We pride ourselves in offering the following services to our members and to the state.

## Standard Membership Benefits

### Annual Meeting

This annual event is a networking meeting for association members to learn about what others are doing around the state and includes an annual update on the programs, services and state of CAFR. It is also an opportunity for CAFR members to meet and talk face-to-face with the CAFR Board of Directors and officers.

### Annual Summit for Recycling Conference

The Colorado Summit for Recycling is Colorado's only statewide recycling conference. As a CAFR member, you receive discounted registration rates and the opportunity to participate in the planning of the conference. The Summit offers technical training workshops, general recycling sessions, exhibit hall, recycling awards and excellent networking opportunities.

### Board Meetings and Tours

The Board of Directors meets every other month in various locations around the state. Everyone is welcome to participate in the meetings and join the directors for a tour of a member facility. It's another great networking and learning opportunity. If your organization or community would like to host a meeting and tour, please let us know.

### Canopy Airport Parking

CAFR members receive 30% off daily rates at Canopy Airport Parking at Denver International Airport. Canopy's Denver location is a green parking facility utilizing solar, geothermal, and wind power combined with CNG and Biodiesel shuttle buses. Canopy Airport Parking is a Green Parking Council Certified Demonstrator Site, and is registered with the certification goal of LEED® Certified Gold.

### Education and Outreach

One of CAFR's goals is to maximize exposure of the recycling industry. This includes reaching out to other businesses and institutions in the community and promoting the activities and accomplishments of CAFR and its members.

Poster Contest - CAFR promotes recycling education through the annual recycling poster contest. All Colorado students and youth organization members are invited to participate and show their commitment to the environment. Students and teachers win recycling-related prizes.

America Recycles Day - CAFR promotes America Recycles Day, celebrated November 15. America Recycles Day is the only nationally recognized day dedicated to the promotion of recycling in the United States. One day to educate and motivate. One day to get our neighbors, friends and community leaders excited about what can be accomplished when we all work together.

Website and Promotional Video - CAFR's online membership directory is a tool for members and the public to find a nearby recycling facility or service; search by location or material. CAFR produced a professional video that members can use to tell others about CAFR and help with outreach and education efforts. Find the video on the CAFR website homepage, [www.cafr.org](http://www.cafr.org), or link to the video directly, [http://youtu.be/1\\_KJUhb9o0](http://youtu.be/1_KJUhb9o0). The video is a great resource for CAFR members and the public.

## **Membership Directory**

CAFR's online membership directory provides the public with access to your recycling information and services. This printed membership directory is one of your benefits, too!

## **Networking**

Membership in CAFR helps get you in the loop. CAFR provides you with the opportunity to stay up to date with your peers, local recycling trends, state policy and, through CAFR's affiliation with other organizations, national issues.

## **Policy**

The committee tracks and promotes items of importance to the recycling community, educates legislators and decision makers and works with other organizations to ensure that the voice of recycling is heard in Colorado. In the past seven years of involvement at the state legislature, CAFR has been successful in passing historical legislation beneficial to the recycling industry in Colorado.

## **Publications**

Quarterly Newsletter – The electronic newsletter provides the latest information on CAFR programs and activities and highlights member accomplishments. Article submissions are open to all CAFR members and non-members who want to share news about events, research, legislation, or other information relevant to recycling professionals in the state. Each issue contains articles, news briefs, events, and editorials.

Bi-weekly Updates – We combine various announcements and news items into one convenient e-mail every two weeks, including news from members, training and meeting announcements, and other noteworthy items that cross our desk.

## **CAFR Councils**

Members have the option of joining one of CAFR's councils for an additional membership fee. Each council focuses on a distinct aspect of waste diversion in the state.

### Colorado Council for Sustainable Purchasing (CCSP)

CCSP shares procurement and supply chain management strategies and learn from each other. CCSP believes that by harnessing their collective knowledge and experience they can better align their efforts and significantly leverage resources and influence in creating a cleaner environment, a healthier community and better workplaces.

### Colorado Product Stewardship Council (CoPSC)

CoPSC works to integrate the principles of product stewardship into the policy and economic structures of Colorado's waste management system.

### Rocky Mountain Organics Council (RMOC)

RMOC promotes sustainable utilization of organic resources in communities around the state. RMOC focuses on the professional production of quality organic products, developing markets for those products and educating customers in their proper use and application.

## **Getting the most out of your membership**

Attending CAFR events and participating in a committee are the best ways to utilize the benefits that CAFR has to offer. CAFR represents you and, to ensure that your voice is heard, you need to stay involved. We understand that this may be difficult for members in remote areas and that is the reason that CAFR communicates with you using conference calling, e-mail and the internet. Each of the previously mentioned benefits is managed by a CAFR committee that you may participate in!

## **National Recycling Coalition (NRC)**

CAFR is an affiliate of the National Recycling Coalition (NRC). NRC is national nonprofit advocacy group with more than 6,000 members. The Coalition represents and advocates for every sector of the recycling industry across the country. You will receive national information from NRC through CAFR. For more information about NRC, visit [www.nrcrecycles.org](http://www.nrcrecycles.org).



# Membership Levels

## **Sponsor - \$3,500**

- Placement of your logo on CAFR's Web site (1 square inch) and a link to your site
- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Free ½-page advertisement in the annual printed membership directory
- Listing as a sponsor in the annual printed membership directory
- Four free ¼-page advertisements in CAFR's quarterly newsletter (one each issue)
- Given the first opportunity to sponsor events such as the annual Colorado Summit for Recycling
- Signs at CAFR events with your logo
- Member rates for up to five individuals from your organization to attend CAFR events
- Four additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard member benefits

## **Supporter - \$1,800**

- Placement of your logo on CAFR's Web site (3/4 square inch) and a link to your site
- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Free ¼-page advertisement in the annual printed membership directory
- Listing as a supporter in the annual printed membership directory
- One free ¼-page advertisement in CAFR's quarterly newsletter
- Signs at CAFR events with your logo
- Member rates for up to four individuals from your organization to attend CAFR events
- Three additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

## **Friend - \$750**

- Listing of name on CAFR's Web site and a link to your site
- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing as a friend in the annual printed membership directory
- Listing of name in one edition of quarterly newsletter
- Signs at CAFR events with your name
- Member rates for up to three individuals from your organization to attend CAFR events
- Two additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

## **Large Business (more than 75 employees) - \$500**

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- Two additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

## **Medium Business (15-75 employees) - \$350**

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

## **Small Business (less than 15 employees) - \$200**

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

**Large Government (population of more than 80,000 served) - \$300**

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- Two additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

**Medium Government (population of 15,000-80,000 served) - \$225**

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

**Small Government (population of up to 15,000 served) - \$150**

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

**Nonprofit/University - \$150**

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to three individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

**Individual Sustaining - \$100**

- Listing in the annual printed membership directory as Individual Sustaining Member
- Standard membership benefits

**Individual - \$75**

- Listing in the annual printed membership directory
- Standard membership benefits

**Student/Associate - \$30**

- Listing in the annual printed membership directory
- Non-voting
- Standard membership benefits

## 2015 CAFR Annual Report

CAFR has promoted recycling in Colorado since 1991. Each year, we take steps towards making recycling available to more and more residents of Colorado. We celebrated our 24th year in 2015 with a series of significant activities and accomplishments via our programs, which are highlighted in report. CAFR is very grateful for the continued support of its members. We encourage you to hold us accountable and to share your thoughts and suggestions with us about your needs and the direction we should take as we work for more and better recycling and waste diversion throughout Colorado.

**Operations**

CAFR employs one full-time Executive Director (ED) and one part-time Executive Assistant (EA). In 2015, CAFR contracted with an accountant, a lobbyist and a Summit program coordinator.

**Membership**

In 2015, CAFR's membership increased slightly to 225 from 222 in 2014. Dues income decreased about \$22,000 from 2014.

**Summit for Recycling**

Held in Vail, the 2015 Summit for Recycling featured educational and networking opportunities for waste diversion and recycling professionals from the business, government, not-for-profit and university sectors. The 2015 theme was, "Unveiling the Harsh Realities of Recycling in Colorado - What Can We Do Differently?" The Summit:

- Connected 256 attendees, including 26 exhibitors, 40 sponsoring businesses, and CAFR board members and staff. Attendance levels decreased 5 percent compared to 2014.

- Highlighted two keynote presentations: "Getting Attention for Recycling With Little Money" by Michael Patton of The Metropolitan Environmental Trust and "Are Public/Private Partnerships Boosting Recycling?" by Karen Bandhauer of The Recycling Partnership and Chris Ladd of The Closed Loop Fund.
- Presented a special three-part series with local, state and national experts to compare national recycling development programs, analyze how those programs might work in Colorado and conclude with legislators reviewing recommendations based on the analyses.
- Presented a variety of other educational and innovative sessions.
- Provided scholarships for five college students, affording them a key networking and educational experience.
- Hosted the Monday evening Recycling Awards Gala, where nine awardees were honored for their work in recycling and attendees enjoyed entertainment provided by Jonny Mogambo.
- Coordinated two tours: Eagle County's material recovery facility and Gore Creek natural area.

CAFR thanks our 2015 Summit sponsors. Their enduring financial support allows the Summit for Recycling to continue to be the premier waste diversion conference of the Rocky Mountain region.

### **Annual Meeting**

The 2015 Annual Meeting was held October 21 at Dick's Sporting Goods Park in Commerce City. In attendance were 104 recycling professionals from around the state. The program included lightning-round presentations on e-waste, pay-as-you-throw in Lafayette, wasted food and Colorado's Integrated Solid Waste and Materials Management Plan stakeholder meetings. The group also heard updates on the Paint Stewardship Program, recycling at the Capitol, robotic sorting and school recycling, as well as other topics impacting recycling in Colorado. To finish the afternoon the group toured the venue and learned about sustainability efforts being implemented there.

### **Policy**

In 2015, the Policy Committee:

- Organized the Summit for Recycling "Triumvirate" series to explore what Colorado can do differently when it comes to recycling. The top three recommendations to emerge from that series were: 1) A statewide recycling plan - In 2016, CDPHE conducted stakeholder meetings to gather input for an Integrated Solid Waste and Materials Management plan. 2) A state-level recycling representative - CAFR continues to build a relationship with the Governor's Office to determine how this initiative might be implemented. 3) An advisory group - CAFR members support the idea of creating a task force to advise the governor and promote recycling. CAFR is engaging businesses to help influence the governor.
- Introduced the Sales & Use Tax Refund For Recycling Equipment bill to allow a taxpayer to apply for a refund of any state sales tax or use tax paid for machinery or equipment used directly and primarily in the recycling or reprocessing of waste products. The bill was among a group of bills that were defeated due to political maneuvering outside of the control of CAFR.
- Laid the groundwork for the 2016 legislative session to reintroduce a tax exemption bill for purchasing recycling equipment.
- Hosted a Lobby Day and Legislative Reception January 27, 2016, in support of a new tax exemption bill (SB16-124). Twenty-three CAFR members came to the Capitol to receive training and then meet their representatives to discuss the positive impacts of recycling. In the evening, CAFR members were joined by almost 20 legislators at Stoney's Bar and Grill in Denver to thank the bill sponsor and to generate more support for recycling.
- Continued to forge relationships with legislators and elected officials, educating them on the economic and environmental benefits of waste diversion and sustainable materials management.

The Policy Committee continues to work with CAFR's contract lobbyist, Jensen Public Affairs, and stakeholders, including the Colorado Department of Public Health and Environment and Conservation Colorado. We greatly appreciate the contributions and commitment of these partners to CAFR's advocacy efforts.

### **Education and Outreach**

The Education and Outreach (E&O) Committee continued its work of building relationships with other organizations and communities throughout the state, including Colorado Alliance for Environmental Education, RAFT Colorado and Green Up Our Schools. The Committee participated in many different events over the course of the year, expanding our outreach and knowledge base. Key efforts included:

Poster Contest - CAFR received entries from 27 schools in 2015, an increase of 17% in school participation from 2014. CAFR produced a postcard for America Recycles Day showcasing the grand-prize winner and distributed the post-card to more than 1,200 schools and businesses. CAFR coordinated with Colorado Mountain College and Pueblo Community College to produce a video highlighting the twelve winning entries and the value of recycling. The video was premiered at the CAFR Annual Meeting and distributed to teachers and businesses across Colorado. The video received almost 350 views. A link to the video was sent to government access TV channels and public television stations around the state.

Member Tours - CAFR offered four site tours to members: University of Denver, North Metro Community Services, Denver International Airport and Spring Back of Colorado.

Scholarships - Members of the E&O Committee promoted the Summit for Recycling Scholarship Program at colleges and universities in Colorado to entice students to apply to attend the 2015 recycling conference in Vail. Five scholarships were awarded and four students were able to attend; students rated the experience highly.

Roundtable - A half-day event for members, "The ABCs of School Food Waste," was planned and several speakers were committed to speak. Due to low registration, the event was postponed until 2016.

Webinar - Working with the Carton Council, CAFR helped promote an educational webinar on "Carton Recycling." The event focused on school carton recycling and developing hub-and-spoke models.

Website - The CAFR website, [www.cafr.org](http://www.cafr.org), was visited 15,628 times, an increase of 12% over 2014, and was visited by 10,200 unique users. Sixty-four percent of the visitors were new to the site and the average visit duration was almost three minutes.

Colorado Gives Day - CAFR participated in Colorado Gives Day, December 9, joining more than 1,800 other Colorado non-profits. Colorado Gives Day is a statewide celebration to increase online giving, presented by Community First Foundation and FirstBank. A total of \$665 was donated on this one day.

Communication - CAFR produced and distributed four quarterly newsletters and 26 bi-weekly updates and utilized social media channels.

RREO Assistance Committee - Through the executive director and other members, CAFR participated in the Colorado Department of Public Health and Environment's Recycling Resources Economic Opportunity (RREO) Assistance Committee, working to refine the rebate program and to award grant funding.

Member Promotion - CAFR highlighted member successes throughout the year in our newsletters, bi-weekly updates, at the Summit for Recycling and at the Annual Meeting.

### **Colorado Council for Sustainable Purchasing (CCSP)**

CCSP members share and develop best practices as they relate to environmentally preferable purchasing. CCSP evaluates high-impact items important to members and researches best practices. In 2015 CCSP joined the Sustainable Purchasing Leadership Council (SPLC) as a non-profit. The SPLC is a national organization working to develop industry standards, both nationally and internationally, for sustainable purchasing.

In 2015 CCSP evaluated:

- Electric Vehicle Charging Stations – CCSP sent out a survey through the National Institute of Governmental Purchasing, Rocky Mountain Governmental Purchasing Association and SPLC to gather information regarding the emerging use of electric vehicle charging stations, both for public and government use.
- Promotional Items – CCSP developed guidelines for the purchase of promotional items (so much of which ends up as trash after a short period of time), as well as a list to help guide procurement decisions surrounding these items.
- State Electronics Challenge – Both the City of Fort Collins and the City and County of Denver joined the State Electronics Challenge. Fort Collins earned Gold-level recognition in 2015, while the City and County of Denver earned Silver-level recognition. These awards are given to entities who improve their environmental stewardship surrounding office electronics. Aspects include reduced energy use, reduced paper usage, purchasing of Energy Star-certified electronics and responsible end-of-life management.
- Paper Certifications – There can often be confusion surrounding environmental certifications. CCSP found that there is little un-biased information available for the Sustainable Forestry Initiative and the Forest Stewardship Council.

The goals for CCSP in 2016 include:

- Investigating the possibility of a cooperative bid for compostable trash liners.
- Looking at environmental calculators or other methods of calculating lifecycle cost savings or the environmental costs of items.
- Determining what entities look for and how they rate environmental attributes.

### **Colorado Product Stewardship Council (CoPSC)**

During 2015 CoPSC continued to monitor the implementation of the paint stewardship program (as directed by SB14-029). PaintCare (the organization contracted by the state to implement the program) provided a report to the council on August 11, 2015. Colorado's state-wide paint recycling program was launched July 1, 2015; drop-off sites were established at retail locations, household hazardous waste sites, transfer stations, landfills and recycling centers.

After the passage of the paint stewardship bill, CoPSC began researching other materials that would be good candidates for similar legislation. The Council heard from experts on the topics of mattress recycling and pharmaceuticals; experts included the International Sleep Products Institute (ISPI), the Mattress Recycling Council (MRC) and the Colorado Department of Public Health and the Environment (CDPHE).

## Mattresses

Currently, three states have mattress recycling laws (CA, CT, RI) that were passed in 2013. These three states require the industry (ISPI) to create a stewardship organization (MRC), which functions similarly to Paint Care. Each state requires a visible fee to be collected on mattress sales. Retailers collect the fee from the consumer and remit the fee to MRC. MRC then uses an RFP process to solicit bids for haulers and recyclers. MRC developed a plan for each state to set up a statewide network to service municipalities and the private sector. ISPI/MRC recommended to CoPSC that we wait and see how the programs progress in the three states with the new law. We will need to understand Colorado's current infrastructure and capacity required.

## Pharmaceuticals

In 2015 the Solid Waste Commission set out to develop rules and best practices to bolster liability protections for the state's pharmaceutical take-back program. The Commission's efforts with the rule are focused on leveling the playing field between law enforcement and pharmacies, making it easier for contractors to take back pharmaceuticals. CDPHE preferred that future efforts of CoPSC focus on funding the take-back program in a producer-responsibility law versus creating or establishing another program.

## Next Steps

CoPSC will investigate how local governments are dealing with mattresses and what infrastructure exists for mattress collection and will estimate the number of mattresses disposed of annually. The Council also determined that further research is needed on pharmaceuticals that included reaching out to pharmaceutical companies currently participating in the state's stakeholder group.

## **Electronics Recycling and Reuse Council (ERRC)**

The Council meeting at the 2015 Summit for Recycling to discuss the future of the group was poorly attended. While the Council has been on indefinite sabbatical since that time, interest in reviving it to advance e-waste policy in the state will be explored at the 2017 Summit.

## **Rocky Mountain Organics Council (RMOC)**

RMOC held five meetings over the course of the year and ended 2015 with 30 members. During 2015, the Council:

- Coordinated two presentations at the 2015 Summit for Recycling in Vail: "Compost BMPs: Why aren't we using them?" looked at how to better promote compost use to existing markets such as landscape contractors and incorporate compost use into Colorado Department of Transportation specifications. "Community Composting Conundrum," a panel discussion with compost experts, explored the barriers to starting more composting operations of various scale in Colorado. RMOC believes more compost infrastructure development would better serve organics diversion efforts across the state. This dialogue continues through the Colorado Department of Public Health and Environment regulations stakeholder review process.
- Explored the opportunity to become a state chapter of the U.S. Composting Council (USCC), participating in discussions with the USCC to outline a proposal. By joining with USCC, RMOC would gain increased clout with local governments and state leaders and would gain access to marketing tools to promote use of compost. Joining USCC would also help increase RMOC membership and thus provide a larger budget available to carry out RMOC's work plan. This discussion continues into 2016 as RMOC works with other states and USCC staff to refine the state chapter model.
- Worked to increase compost use by local jurisdictions. RMOC members, with support from the EPA, assembled a list of counties and municipalities in Colorado with regulations requiring compost or soil amendment use in construction projects. RMOC produced a first draft of model regulation language for use by local governments and supporters when advocating for adoption of compost use requirements. RMOC also began work on a guidance document intended to circulate to local governments explaining the value of such requirements. This document will provide municipalities, land planners and supporting organizations with resources and guidance about upgrading land regulations to include a requirement for minimum organic matter on new construction and/or remodel projects.
- Studied the role of composting in mitigating climate change. RMOC continues to investigate existing resources to further the exciting research and development going on in California and elsewhere on the role compost can play in mitigating and even reversing climate change if used on a grand scale. The Council's focus is primarily on carbon credits - identifying any gaps in research that would prevent a land manager in Colorado from getting paid to follow protocols for carbon sequestration, as is done in California, and eventually quantifying the potential for greenhouse gas reduction and increased compost markets in the state.

## **Financial Health**

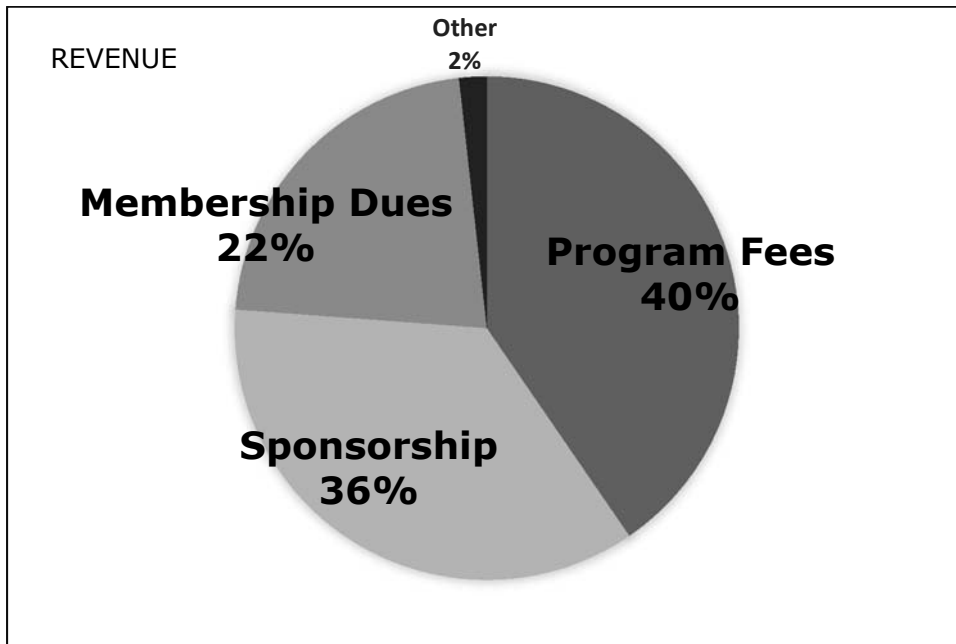
The approved budget for CAFR for 2015 had a net loss of \$320. However, the organization ended the year with a total revenue of \$187,472 and total expense of \$199,743, resulting in a net loss of \$12,261. At the end of the year CAFR had \$161,577 in net assets. This is a 6% decrease in net assets compared to year-end 2014.

The organization did not meet expected revenue in several categories, including membership (budgeted revenue \$41,501; actual revenue \$34,656) and Summit (budgeted income \$50,394; actual income \$45,559). Much of the loss in revenue for 2015 is attributed to the current market conditions in recycling, making it more difficult for our sponsors to donate as much money as they have in past years and making it harder to secure new sponsors. The largest expenditures were from the general fund (\$46,851, which mostly covers staff salaries) and for policy (\$29,079, which pays for a contract lobbyist and

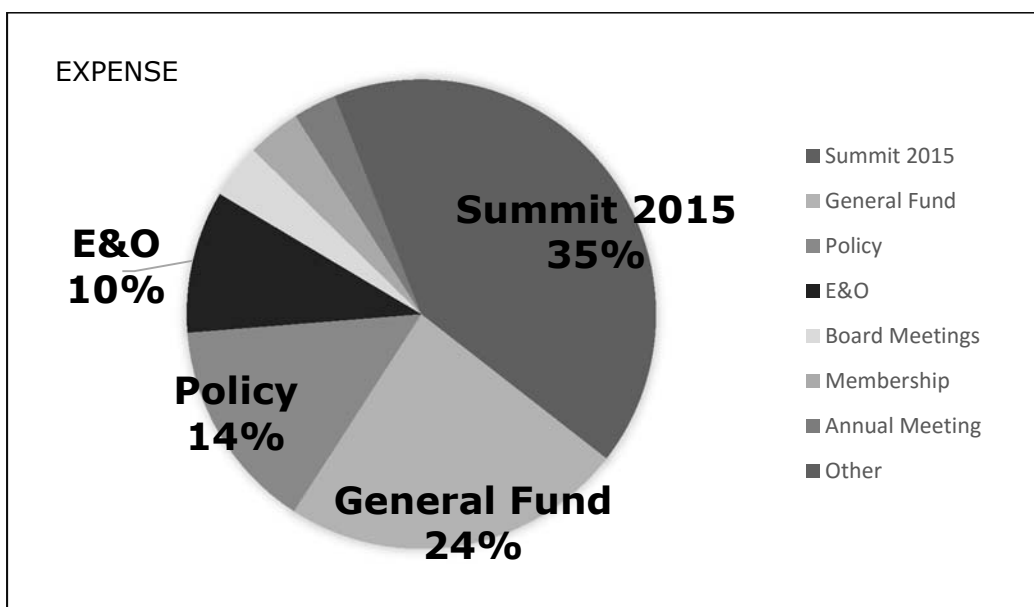
staff time). In order to make up for the 2015 loss, CAFR’s executive director and Board of Directors are undertaking several efforts in 2016 to focus on providing more value to our members, increasing sponsor value and opportunities, and reaching out to new businesses, organizations, and industries to increase membership.

As usual, the majority of CAFR’s income comes from two sources: the Summit for Recycling, which accounted for 62% of total income and more than \$45,000 in net profits, and membership, which accounted for 22% of total income. Combined, membership and the Summit for Recycling generated 85% of income in 2015. CAFR is continuing to look at ways to diversify income, including developing a new financial policy that will potentially allow us to invest a portion of our savings in assets that will provide returns to the organization.

The economic prospects for 2016 do not appear to be much better than 2015; however, the board and the executive director are focusing efforts to ensure that CAFR provides value to our members, increases membership numbers, and secures long-term sponsors to generate the income we need to support our mission of turning ever greater amounts of waste into marketable resources.



**Figure 1.** CAFR Revenue 2015 – All Programs Combined



**Figure 2.** CAFR Expense 2015 – By Program

# CAFR Financial Statements

Below is a summary of CAFR's 2015 Income and Expenses.

<b>CAFR Profit &amp; Loss**</b> <b>January through December 2015</b>	<b>Accrual</b> <b>Basis</b>
Ordinary Income/Expense	
Income	
Contributions Income	512.53
Exhibitor	14,468.25
Fundraising	82.14
Gala Income	7,280.00
Membership Dues	40,712.35
Program Fees	52,923.25
Reimbursed Expenses	2,804.50
Sales	56.00
Scholarship Fund	2,530.00
Silent Auction	2,621.00
Sponsorships	63,482.25
Total Income	187,472.27
Expense	
Advertising	1,350.00
Audio/Visual	2,607.13
Awards	1,000.00
Bank Service Charge	251.66
Contributions	-5.00
Dues and Subscriptions	664.99
Facility Rental and Food	31,704.56
Fundraiser Items	240.00
Gala Expense	7,077.83
Graphic and Design Work	150.00
Insurance	1,875.00
Licenses and Permits	10.00
Memberships & Subscriptions	1,000.00
Online Processing Fees	5,068.31
Payroll Expenses	96,064.79
Postage and Delivery	1,076.59
Printing and Reproduction	1,882.93
Professional Fees	29,491.72
Reconciliation Discrepancies	-7.00
Registration Fees	505.00
Rent	6,000.00
Scholarship Expense	942.00
Silent Auction Expenses	519.92
Speaker Fees	1,612.87
Supplies	1,882.36
Telephone	857.77
Travel and Ent	5,919.86
Total Expense	199,743.29
Net Ordinary Income	-12,271.02
Other Income/Expense	
Other Income	
Bad Debt Collected	55.00
Interest Income	21.10
Total Other Income	76.10
Net Other Income	76.10
<b>NET INCOME</b>	<b>-12,194.92</b>

<b>CAFR Balance Sheet**</b> <b>As of December 31, 2015</b>	<b>Accrual</b> <b>Basis</b>
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
1 <sup>st</sup> Bank	
Rest. Funds for CCSP	-585.16
Rest. Funds for CoPSC	649.34
Rest. Funds for RMOC	3,081.90
Rest. Funds for ERRC	3,400.44
1 <sup>st</sup> Bank Other	61,178.52
Total 1 <sup>st</sup> Bank	67,725.04
Domini Fund	81,301.56
Total Checking/Savings	149,026.60
Accounts Receivable	
Accounts Receivable	12,400.28
Total Accounts Receivable	12,400.28
Other Current Assets	
Petty Cash	150.00
Total Other Current Assets	150.00
Total Current Assets	161,576.88
<b>TOTAL ASSETS</b>	<b>161,576.88</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	260.00
Other Current Liabilities	
Deferred Revenue	21,567.65
Direct Deposit Liabilities	6.00
Payroll Liabilities	1,337.16
Other Total Current Liabilities	22,910.81
Total Current Liabilities	23,170.81
Equity	
Retained Earnings	150,600.99
Net Income	-12,194.92
Total Equity	138,406.07
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>161,576.88</b>

\*\*The unaudited financial information provided above is preliminary and subject to adjustments and modifications. If you have questions, please contact us.



## CAFR Staff and Board of Directors

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