



2013-2014 Membership Directory

And

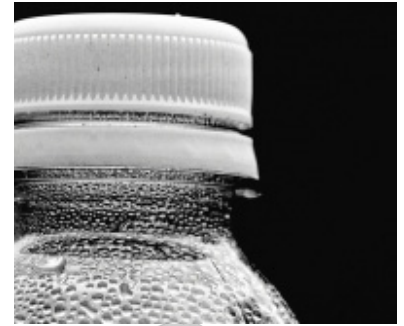
Annual Report

CAFR supports, educates and guides individuals and leaders in business, education, nonprofits and government to take action that turns ever greater amounts of waste into marketable resources.

Colorado Association for Recycling
PO Box 11130
Denver, CO 80211-0130
720-839-9531

Directory information also
online at www.cafr.org

***Turning today's waste into
tomorrow's resources***





WHO WE
ARE
IS IN ALL
WE DO.



A healthy business depends on thriving communities.

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community commitment
to increased recycling
and composting

To download the *MyWestern* app,
go to www.thediversionchallenge.org



Western Disposal has launched a new smartphone app called *MyWestern*, which helps customers know what items can be recycled or composted, collection schedules, videos and other useful information to move toward zero waste.

Turn your trash into treasure. Take the Diversion Challenge.

proFILE: AIDA RAIDER

- ◆ Avid Recycler
- ◆ Lions Club Volunteer
- ◆ Mother & Grandmother



Why do you recycle?
It's something I've always done. Recycling makes a difference. It's a matter of taking pride in your community, taking pride in nature, and appreciating what we have.

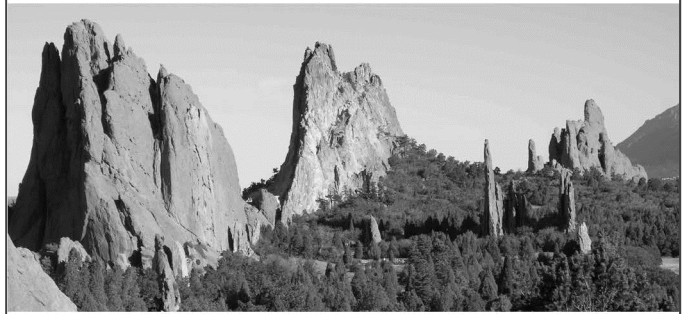
Where do you recycle?
I do curbside recycling and go to Rivendell.

City of
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fcgov.com/recycling



Visit fcgov.com/facebook.

2014 Summit for Recycling



Colorado Springs
June 8-10



www.cafr.org/summit

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Colorado Association for Recycling

Turning today's waste into tomorrow's resources

About CAFR

Vision

To be the catalyst, leader, voice of recycling, and ongoing resource for the growth and sustainability of the recycling community in Colorado.

Mission

To support, educate and guide individuals and leaders in business, education, nonprofits and government to take action that turns ever greater amounts of waste into marketable resources.

CAFR is the leading independent, nonprofit organization in Colorado that is actively working to promote and encourage recycling through programs that educate the public, local governments, businesses and Colorado's elected officials and through programs designed to provide technical assistance to those wishing to recycle. We pride ourselves in offering the following services to our members and to the state.

Standard Membership Benefits

Annual Meeting

This annual event is a networking meeting for association members to learn about what others are doing around the state and includes an annual update on the programs, services and state of CAFR. It is also an opportunity for CAFR members to meet and talk face-to-face with the CAFR Board of Directors and officers.

Annual Summit for Recycling Conference

The Colorado Summit for Recycling is Colorado's only statewide recycling conference. As a CAFR member, you receive discounted registration rates and the opportunity to participate in the planning of the conference. The Summit offers technical training workshops, general recycling sessions, exhibit hall, recycling awards and excellent networking opportunities.

Board Meetings and Tours

The Board of Directors meets every other month in various locations around the state. Everyone is welcome to participate in the meetings and join the directors for a tour of a member facility. It's another great networking and learning opportunity.

Education and Outreach

One of CAFR's goals is to maximize exposure of the recycling industry. This includes reaching out to other businesses and institutions in the community and promoting the activities and accomplishments of CAFR and its members.

Poster Contest - CAFR promotes recycling education through the annual recycling poster contest. All Colorado students and youth organization members are invited to participate and show their commitment to the environment. Students and teachers win recycling-related prizes.

America Recycles Day - CAFR promotes America Recycles Day, celebrated November 15. America Recycles Day is the only nationally recognized day dedicated to the promotion of recycling in the United States. One day to educate and motivate. One day to get our neighbors, friends and community leaders excited about what can be accomplished when we all work together.

Website and Promotional Video - CAFR's online membership directory is a tool for members and the public to find a nearby recycling facility or service; search by location or material. CAFR produced a professional video that members can use to tell others about CAFR and help with outreach and education efforts. Find the video on the CAFR website homepage, www.cafr.org, or link to the video directly, http://youtu.be/1_KJUhb9o0. The video is a great resource for CAFR members and the public.

Membership Directory

CAFR's online membership directory provides the public with access to your recycling information and services. This printed membership directory is one of your benefits, too!

Networking

Membership in CAFR helps get you in the loop. CAFR provides you with the opportunity to stay up to date with your peers, local recycling trends, state policy and, through CAFR's affiliation with other organizations, national issues.

Policy

The committee tracks and promotes items of importance to the recycling community, educates legislators and decision makers and works with other organizations to ensure that the voice of recycling is heard in Colorado. In the past seven years of involvement at the state legislature, CAFR has been successful in passing historical legislation beneficial to the recycling industry in Colorado.

Publications

Quarterly Newsletter – The electronic newsletter provides the latest information on CAFR programs and activities and highlights member accomplishments. Article submissions are open to all CAFR members and non-members who want to share news about events, research, legislation, or other information relevant to recycling professionals in the state. Each issue contains articles, news briefs, events, and editorials.

Bi-weekly Updates – We combine various announcements and news items into one convenient e-mail every two weeks. The bi-weeklies include news from members, training and meeting announcements, and other noteworthy items that cross our desk.

CAFR Councils

Members have the option of joining one of CAFR's councils for an additional membership fee. Each council focuses on a distinct aspect of recycling in the state.

Colorado Product Stewardship Council (CoPSC) – CoPSC works to integrate the principles of product stewardship into the policy and economic structures of Colorado's waste management system.

Electronics Recycling and Reuse Council (ERRC) – ERRC seeks to improve communication between the electronics recycling industry, those interested in using its services and relevant government agencies and departments. ERRC seeks to enable CAFR to formulate policy positions on the subject of electronics recycling.

Rocky Mountain Organics Council (RMOC) – RMOC promotes sustainable utilization of organic resources in the communities we serve. We focus on the professional production of quality organic products, developing markets for those products and educating our customers in their proper use and application.

Getting the most out of your membership

Actively participating in CAFR events and committees will help you get the most out of your membership. Attending CAFR events and participating in a committee are the best ways to utilize the benefits that CAFR has to offer. CAFR represents you and, to ensure that your voice is heard, you need to stay involved. We understand that this may be difficult for members in remote areas and that is the reason that CAFR communicates with you using conference calling, e-mail and the internet. Each of the previously mentioned benefits is managed by a CAFR committee that you may participate in!

Recycling Organizations of North America (RONA)

CAFR is a member organization of the Recycling Organizations of North America (RONA). RONA is an international organization that aspires to further develop and enhance recycling programs and the recycling industry by providing the networking, educational, technical and advocacy support that is best facilitated by a national or continental organization. You will receive national information from RONA through CAFR. For more information about RONA, visit www.recyclingorganizations.org. Through a partnership between Rubbermaid Commercial Products (RCP) and RONA, CAFR members can get 40% off the cost of Rubbermaid products. Visit www.cafr.org for instructions on how to take advantage of this offer. And all RONA and CAFR members can post for free on RecyclingJobs.com. The 100% discount code is "ronamember."

Membership Levels

Sponsor - \$3,500

- Placement of your logo on CAFR's Web site (1 square inch) and a link to your site
- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Free ½-page advertisement in the annual printed membership directory
- Listing as a sponsor in the annual printed membership directory
- Four free ¼-page advertisements in CAFR's quarterly newsletter (one each issue)
- Given the first opportunity to sponsor events such as the annual Colorado Summit for Recycling
- Signs at CAFR events with your logo
- Member rates for up to five individuals from your organization to attend CAFR events
- Four additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard member benefits

Supporter - \$1,800

- Placement of your logo on CAFR's Web site (3/4 square inch) and a link to your site
- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Free ¼-page advertisement in the annual printed membership directory
- Listing as a supporter in the annual printed membership directory
- One free ¼-page advertisement in CAFR's quarterly newsletter
- Signs at CAFR events with your logo
- Member rates for up to four individuals from your organization to attend CAFR events
- Three additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

Friend - \$750

- Listing of name on CAFR's Web site and a link to your site
- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing as a friend in the annual printed membership directory
- Listing of name in one edition of quarterly newsletter
- Signs at CAFR events with your name
- Member rates for up to three individuals from your organization to attend CAFR events
- Two additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

Large Business (more than 75 employees) - \$500

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- Two additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

Medium Business (15-75 employees) - \$350

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

Small Business (less than 15 employees) - \$200

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

Large Government (population of more than 80,000 served) - \$300

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- Two additional non-voting individuals from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

Medium Government (population of 15,000-80,000 served) - \$225

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to two individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

Small Government (population of up to 15,000 served) - \$150

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory

- Member rates for up to two individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

Nonprofit/University - \$150

- Listing in CAFR's online membership directory including information on your recycling products, services and/or activities
- Listing in the annual printed membership directory
- Member rates for up to three individuals from your organization to attend CAFR events
- One additional non-voting individual from your organization can receive electronic news and updates from CAFR
- Standard membership benefits

Individual Sustaining - \$100

- Listing in the annual printed membership directory as Individual Sustaining Member
- Standard membership benefits

Individual - \$75

- Listing in the annual printed membership directory
- Standard membership benefits

Student/Associate - \$30

- Listing in the annual printed membership directory
- Non-voting
- Standard membership benefits

2012 CAFR Annual Report

CAFR has been working to promote recycling in Colorado since 1991. Each year, we take steps towards making recycling available to more and more residents of Colorado. We celebrated our 21st year in 2012 with a series of significant activities and accomplishments via our programs, highlighted in this Annual Report. CAFR is very grateful for the continued support of our members. We encourage you to hold us accountable and to share your thoughts and suggestions with us about your needs and the direction we should take as we work for more and better recycling and waste diversion throughout Colorado.

Membership

In 2012, CAFR's membership held steady at 236 members. The Board agreed to increase membership fees for certain levels and alter the membership structure for 2012. Two membership levels were added: medium government and medium business. CAFR membership dues were last increased in 2008.

Summit for Recycling

The 2012 Summit for Recycling conference featured educational and networking opportunities for waste diversion and recycling professionals from the business, government, not-for-profit and university sectors, as well as for individual CAFR members from across the Rocky Mountain region. The Summit:

- Connected 270 attendees, including 32 exhibitors, 35 sponsoring businesses, and CAFR Board members and staff. Attendance levels increased 10 percent compared to 2011.
- Highlighted two keynote presentations: A debate between Roger Freeman of Davis, Graham and Stubbs and Eric Lombardi of Eco-Cycle on "Recycling, Energy & the Economy" and "Local and Regional Approaches to Growing Recycling & the Economy" by Senator Gail Schwartz and Bill Sheehan of the Product Policy Institute.
- Provided plenary sessions on national recycling and recycling markets, along with a variety of other educational and innovative sessions. If you missed Eric Anderson playing Will B. High, you missed a really great performance at the Policy session!
- Provided student scholarships for eight college and four high school students, affording them a key networking and educational experience.
- Hosted the Monday evening Recycling Awards Gala where nine awardees were honored for their work in recycling and attendees enjoyed the great sounds of the Haunted Windchimes.

CAFR thanks our 2012 Summit sponsors. Their continued financial support allows the Summit for Recycling to continue to be the premier waste diversion conference of the Rocky Mountain region.

Annual Meeting

The 2012 Annual Meeting was held October 10 at the Denver Zoo. Ninety recycling professionals from around the state attended the meeting. The program included a waste-to-energy presentation, five-minute updates from 10 pre-selected CAFR members on projects from around the state, a summary of CAFR finances and activities, Board candidate introductions, and tour of the Denver Zoo.

Policy

In 2012, the Policy Committee had a very successful year:

- Worked with CAFR's Electronics Recycling and Reuse Council to pass e-waste legislation that will ban the disposal of many electronics in our state's landfills and to support the Colorado Department of Public Health and Environment's development of outreach materials.
- Presented a legislative spoof at CAFR's Summit for Recycling entitled "Nothing to Sneeze At" that used a hypothetical recycled tissue bill to explain the Colorado legislative process.
- Began building a coalition of support for planned 2013 legislation to increase funding for the Recycling Resources Economic Opportunity grant program (as of this writing, legislation for this state grant program is currently making its way through the 69th Colorado Legislature).
- Worked with CAFR's Colorado Products Stewardship Council to develop a strategy for proposed 2014 paint product stewardship legislation.
- Pursued multiple resource options for implementing a state-wide Colorado Recycling Economic Impact Study including grant funding and graduate student staffing.
- Reached out to current and newly-elected legislators to describe the job potential associated with waste diversion in Colorado and to offer CAFR's support on their future legislative efforts.

The Policy Committee continues to work with our contract lobbyist, Jensen Public Affairs, and several stakeholders including CoPSC and ERRC members, Conservation Colorado and PaintCare. We greatly appreciate the contributions and commitment of these partners to CAFR's advocacy efforts.

Education and Outreach

The Education and Outreach Committee continued its work of building relationships with other organizations and communities throughout the state, including the Office of Economic Development and International Trade, the Alliance for Sustainable Colorado, and CORE, just to name a few. CAFR presented at numerous conferences, including the Arkansas Recycling Coalition, Rocky Mountain Climate Organization, Colorado Municipal League, Sustainable Opportunities Summit, and the Solid & Hazardous Waste Commission. The committee participated in many different events over the course of the year, expanding our outreach and knowledge base. Our key efforts included:

- Poster Contest - CAFR received entries from 20 schools in 2012, a 47% decrease in school participation from 2011. Four of the 12 winning students attended the CAFR Summit for Recycling to be recognized at the contest awards presentation. CAFR printed 1,000 calendars highlighting the twelve winning entries and distributed the calendars to teachers and businesses across Colorado.
- Website - The CAFR website, www.cafr.org, was visited 12,685 times, an increase of 1% from 2011. More than half of the visitors were new to the site and the average visit duration was three minutes.
- Promotional Video - CAFR hired Stage 2 Studios to produce a five-minute video explaining why CAFR is important to Colorado. The video was viewed 500 times. We ask members to view it and pass it along: http://youtu.be/1_KJUhb9o0.
- Grant Writing Workshop - Nineteen people attended CAFR's three-hour workshop for recycling and other professionals that taught the basics of grant writing, including a quick review of writing skills, identifying needs, finding funding sources, preparing a winning submittal, quantifying measurable results, and more.
- Member Tours - CAFR offered two tours to members: the National Renewable Energy Laboratory and Hi-Tec Plastics Recycling.
- RREO Assistance Committee - Through the executive director and other members, CAFR fully participated in the Colorado Department of Public Health and Environment's Recycling Resources Economic Opportunity (RREO) Assistance Committee, working to refine the rebate program and to award grant funding.

Colorado Product Stewardship Council (CoPSC)

In 2012, the CoPSC obtained CAFR Board permission to move forward with introducing paint product stewardship legislation in conjunction with PaintCare. As a result of this support, CoPSC developed a comprehensive legislative work plan, and began stakeholder outreach, including meetings with CML and paint recyclers.

CoPSC conducted a second annual survey of every county in Colorado, specifically to gather information about paint collection programs in our state. After much follow up, 61 out of 64 counties responded. The results of this survey were incorporated into the paint white paper and fact sheet which will be used as an education tool when introducing paint product stewardship legislation in 2014. CoPSC also hosted a product stewardship session at the Summit.

Other accomplishments in 2012 include: held an election; created a voluntary program resource pages for CFLs and electronics; designed a logo; developed a speakers' bureau, survey committee and membership team; attended Lobby Day; updated and re-distributed the CoPSC information sheet to Colorado legislators.

During 2012 membership in the council dropped by four members from 18 to 14 members. At least two of these members switched their membership to other CAFR councils. Outreach is underway to build membership at this time.

Electronics Recycling and Reuse Council (ERRC)

The ERRC worked closely with CAFR's Policy Committee in the first half of 2012 to help pass e-waste legislation that bans most electronic devices from landfill disposal, requires the state to use certified electronics recyclers for end-of-life management of its own electronics, and engages the Colorado Department of Public Health and Environment (CDPHE) to

provide education about the landfill ban for electronics. In the second half of 2012, the ERRC worked with CDPHE to support education & outreach efforts related to the landfill ban. As always, ERRC put on an educational session at the CAFR Summit.

Rocky Mountain Organics Council (RMOC)

During 2012, RMOC was able to accomplish a few important tasks. RMOC membership was expanded to include the waste-grease haulers. RMOC participated again at the CAFR Summit for Recycling held in Pueblo in June 2012. Work continued with the Colorado Department of Transportation related to implementation of national AASHTO (American Association of State Highway and Transportation Officials) specifications for compost utilization in erosion control and roadside remediation. RMOC also presented at the Rocky Mountain Regional Turf Grass Association annual meeting held in December 2012. The focus in 2012 was to continue to lay the groundwork for establishing the RMOC as an independent state affiliation of the United States Composting Council. RMOC will also continue to assist in the establishment of consistent statewide specifications for compost and mulch and the promotion of new markets for products. New and expanded markets for products are vital for the health of the industry. Tyler Bandemer with the City of Loveland has been installed as the chair of the RMOC for 2013. A revised business plan for RMOC is being worked on and should be completed by Fall 2013 to help direct the organization.

Financial Health

In 2011, the CAFR Board of Directors adopted a 2012 budget with a projected deficit of \$6,000. Although membership dues income decreased in 2012, overall income increased by 3.4% over 2011 levels, for a total of \$192,700. The increase was largely fueled by a very generous contribution of \$20,000 from one of our members! CAFR finished 2012 with a net revenue of \$13,000. Assets increased from \$145,300 in 2011 to \$155,700 in 2012, a portion of which has been transferred into our Domini (green investment) account. Liabilities decreased from \$29,300 to \$26,600 by December 31, 2012.

The majority of CAFR's revenue (Figure 1) derived from sponsorships (30% of annual revenues), membership dues (22%), program fees (20%), and contributions income (10% -- again, thanks to our amazing contributor). The remainder of our income comes from various other sources including a grant from the International Paper Foundation. CAFR remains financially healthy and stable thanks to these balanced and varied sources of revenue.

You may have noticed that membership dues increased this year for the first time in five years. CAFR continues to grow and expand and offer more services and benefits to members. We believe that the increase in dues reflects CAFR's expanded benefits and also covers the cost of the work it takes to bring these benefits to our members.

In 2012, CAFR used the last of the funds from the WalMart Foundation grant that allowed us to rebuild and enhance our website and create a video that we can use to promote CAFR. Please check out the video at on our home page at www.cafr.org, then share it with two friends.

Thank you all for your support of CAFR and for making it a strong, healthy, diverse and vibrant organization. We look forward to continuing to work for you and with you in growing our great recycling industry in Colorado.

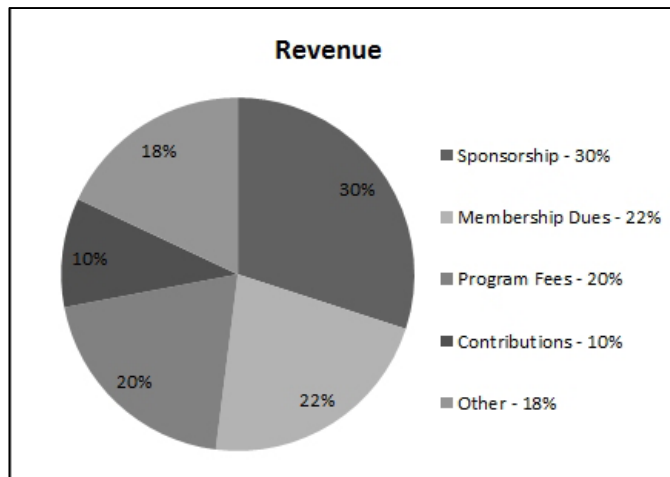


Figure 1. CAFR Revenue 2012

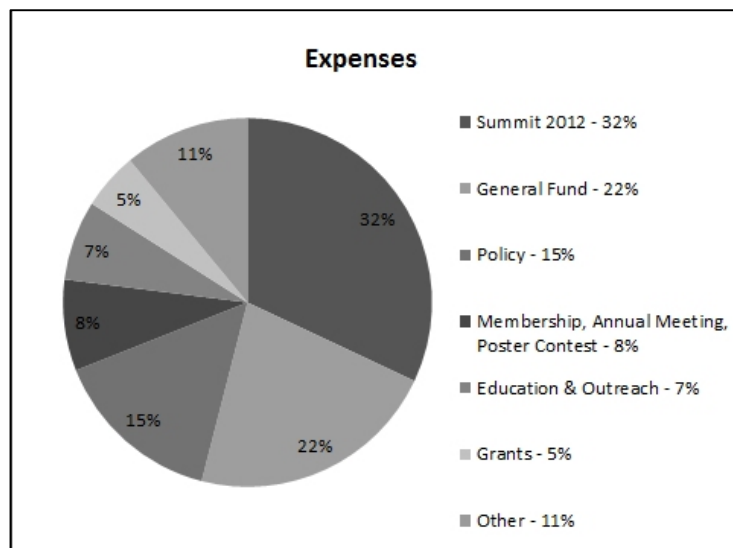


Figure 2. CAFR Expenses 2012

CAFR Financial Statements

Below is a summary of CAFR's 2012 Income and Expenses. If you have questions, please contact us.

CAFR Profit & Loss January through December 2012	Accrual Basis
Ordinary Income/Expense	
Income	
Contributions Income	20,150.00
Exhibitor	10,217.50
Gala Income	7,401.00
Grants	5,000.00
Grant Writing Seminar	950.00
Membership Dues	41,919.17
Program Fees	39,250.25
Reimbursed Expenses	1,967.68
Sales	375.00
Scholarship Fund	3,251.00
Silent Auction	3,250.00
Sponsorships	57,705.00
Total Income	191,436.60
Expense	
Advertising	989.00
Audio/Visual	1,352.50
Bank Service Charge	37.00
Dues and Subscriptions	623.00
Facility Rental and Food	26,543.71
Gala Expense	5,991.25
Insurance	1,625.00
Memberships and Subscriptions	394.00
Online Processing Fees	4,687.55
Payroll Expenses	76,105.03
Postage and Delivery	1,467.21
Printing and Reproduction	4,274.74
Professional Fees	35,255.00
Registration Fees	895.00
Rent	6,070.00
Scholarship Expense	761.50
Supplies	3,028.40
Telephone	1,797.37
Training/Education	401.16
Travel and Ent	7,533.45
Total Expense	179,831.87
Net Ordinary Income	11,604.73
Other Income/Expense	
Other Income	
Bad Debt Collected	179.21
Interest Income	91.40
Other Income	31.00
Total Other Income	301.61
Net Other Income	208.61
NET INCOME	11,813.34

CAFR Balance Sheet As of December 31, 2012	Accrual Basis
ASSETS	
Current Assets	
Checking/Savings	
1 st Bank	
Rest. Funds for CCFRP	50.00
Rest. Funds for CoPSC	705.02
Rest. Funds for RMOC	2,840.73
Rest. Funds for Int'l Paper Grant	2,415.23
Rest. Funds for Wal-Mart Grant	1.41
Rest. Funds for ERRC	2,438.20
1 st Bank Other	76,933.36
Total 1 st Bank	85,383.95
Domini Fund	61,283.89
Total Checking/Savings	146,667.84
Accounts Receivable	
Accounts Receivable	7,668.76
Total Accounts Receivable	7,668.76
Other Current Assets	
Petty Cash	150.00
Total Other Current Assets	150.00
Total Current Assets	154,486.60
Fixed Assets	
Laptop Computer	
Accumulated Depreciation	-1,181.30
Laptop Computer - Other	1,181.30
Total Laptop Computer	0.00
Total Fixed Assets	0.00
TOTAL ASSETS	154,486.60
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Deferred Revenue	24,730.83
Payroll Liabilities	1,820.76
Other Total Current Liabilities	26,551.59
Total Current Liabilities	26,551.59
Equity	
Retained Earnings	116,121.67
Net Income	11,813.34
Total Equity	127,935.01
TOTAL LIABILITIES & EQUITY	154,486.60

CAFR Staff and Board of Directors

Staff	Marjorie Griek Executive Director PO Box 11130 Denver, CO 80211-0130	Phone: 303-975-6975 mgriek@cafr.org
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Amy Randell Executive Assistant	Phone: 970-372-5615 amy@cafr.org
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Board of Directors

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Lisa Skumatz, Treasurer SERA, Inc. Superior, CO	Phone: 303-494-1178 skumatz@serainc.com
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Brent Hildebrand, Past President Alpine Waste & Recycling Denver, CO	Phone: 303-744-9881 x 315 bhildebrand@alpinewaste.com
--	--

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Shaun LaBarre Center for ReSource Conservation Boulder, CO	Phone: 303-419-5427 slabarre@resourceyard.org
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Bob Yost A-1 Organics Eaton, CO	Phone: 970-454-3492 bobyost@a1organics.com
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